



# Merton Efficiencies

## 2017 EXTENSION PROPOSAL





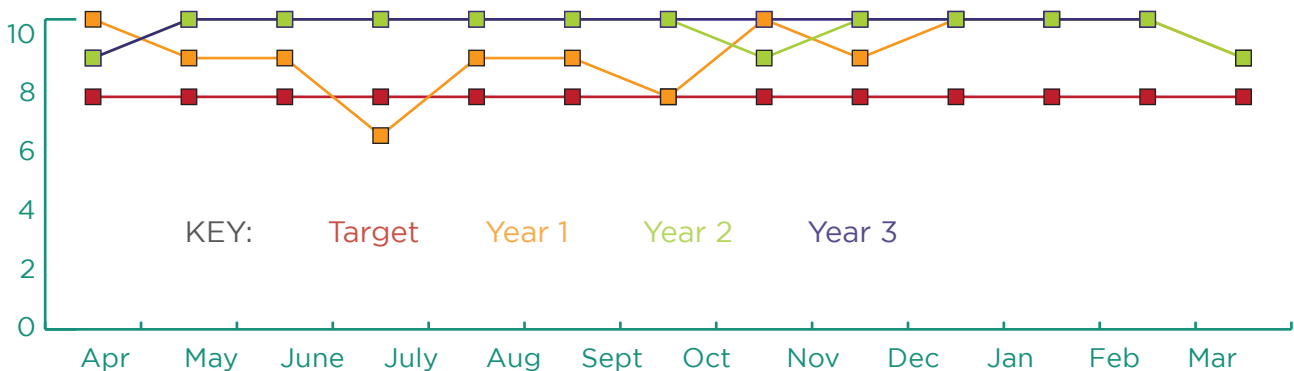
FM Conway has successfully delivered on our commitments and would like to further develop our relationship with the London Borough of Merton, by continuing to deliver the Highway Works and Service Contract for an additional 2 years into 2019.

We have provided services to LB Merton continuously since 1979 with the most recent term maintenance contract being awarded in 2012. Our experience in your borough has meant that we have proven experience exceeding performance target set by the borough, created local opportunities and supported local initiatives, delivered projects and schemes while delivering on our promise to generate savings for the contract. In collaboration with LB Merton, FM Conway will continue delivering projects that create lasting community benefits, deliver on performance targets and generate cost savings.

FM Conway has worked closely with LB Merton to identify suitable opportunities that deliver social value and cost savings.

### CURRENT PERFORMANCE

We will continue to supersede the high performance targets set by the council.



**£23.85** **MILLION**  
PAID OVER CONTRACT  
LIFECYCLE

**2284** **ECO's ATTENDED**  
TO END OF  
AUGUST 2015

**100%**  
**EMERGENCY CALL OUTS**  
ATTENDED WITHIN THE  
FIRST TWO HOUR LIMIT

**489** **SAFETY TOURS**  
CARRIED OUT THROUGHOUT  
THE CONTRACT

**1** **RIDDOR**  
ACCIDENTS  
RECORDED TO DATE



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### PROVEN EXPERIENCE

#### KEY PROJECTS DELIVERED

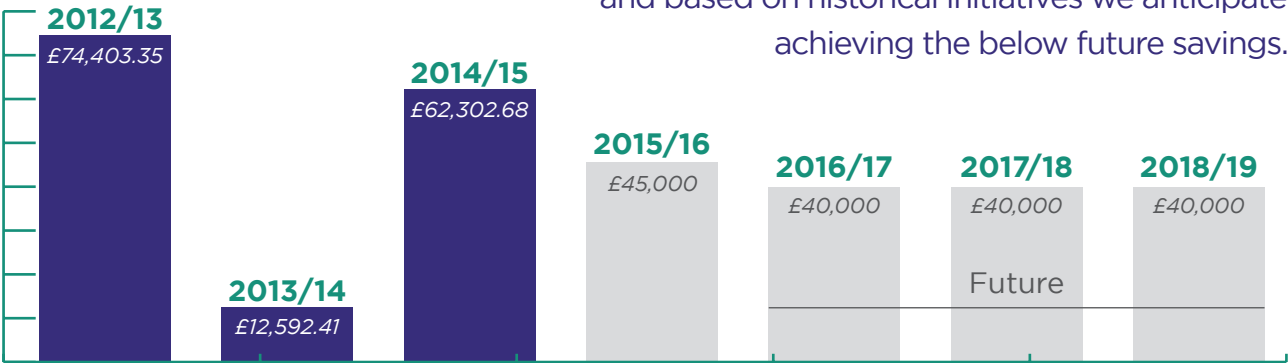
We have delivered many key projects in partnership with Merton over the past 37 years and more recently these have included:

- Rediscover Mitcham – Town Centre Regeneration
- Croydon Road (new footpath constructed)
- Connecting Colliers Wood (Merton High Street and Baltic Close)
- Kenley Road Resurfacing
- Bewley Bridge
- Three Kings Pond

#### ADDED VALUE COST SAVINGS

FM Conway has successfully delivered cost saving initiatives such as supplying LB Merton with a Zebra Van to support the road safety campaign, the supply of asphalt on surfacing projects, savings on the supply of Yorkstone and reducing the costs of reactive traffic management schemes, which have delivered savings of over £45,000 alone, and will continue to do so year on year.

To date, FM Conway has delivered accumulative savings of **£156,738.44**, and based on historical initiatives we anticipate achieving the below future savings.







### LOCAL COMMITMENT

FM Conway has developed opportunities in the borough such as local employment opportunities, apprenticeship schemes and we have local depot facilities.

- Depot facilities located in Beddington Lane (Term maintenance, Street lighting)
- 90% of our employees are based in the local community
- Supporting local events and groups such as BEE World - Willow Lane, Mayors Ball, Wimbledon Fair and local school days

**30** **MERTON RESIDENTS**  
EMPLOYED ON THE CONTRACT  
WITH 94 EMPLOYED BY FM CONWAY ACROSS THE CAPITAL



**WIMBLEDON VILLAGE FAIR:** FM Conway continues to sponsor and support the local Village Fair which helps to raise money for the Wimbledon Guild, a charity that provides community assistance, counselling and care to vulnerable residents in Merton.

**BEE WORLD:** Merton and FM Conway invited Friends of the Earth, Merton's voluntary tree wardens and the 5th Morden Beavers to create a new bee friendly habitat in Willow Lane. The 'bee worlds' provide essential food and shelter for the local bee community, and enhances the look and feel of the local environment, while aiding to reduce the decline of the bee population.

"I'm delighted Merton is supporting our Bee Cause campaign by creating these lovely bee worlds."

Norman Chapman - Keeper & Pollen Enthusiast



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### CONCLUSION

FM CONWAY WANT TO CONTINUE WORKING WITH THE LONDON BOROUGH OF MERTON TO DELIVER THE HIGHWAY WORKS AND SERVICE CONTRACT. OUR KNOWLEDGE AND UNDERSTANDING OF YOUR STAFF, ASSETS AND MANAGEMENT STYLE WILL ASSIST WITH AN EASY TRANSITION INTO AN EXTENDED TWO-YEAR CONTRACT.

During this time we will continue to deliver the best value for money through our inherent understanding of the borough, local network and community. We will continue to deliver high quality workmanship, deliver savings initiatives, support community groups, events and create opportunities in the local community when practicable.

FM Conway will work closely with LB Merton to identify suitable opportunities that support and aid the Councils submission for the best council awards.

The London Borough of Merton will continue to benefit through our on-going R & D and best practice sharing from our other London Borough contracts.

### FUTURE INNOVATION

Following a review of our current practices we have identified a number of ways that we can deliver best value and savings in the coming years:

#### SELF-MONITORING ROLE, SELF-CERTIFIED SCHEMES

FM Conway can improve efficiencies by self-monitoring all our projects. Utilising tested methods (National Highway Sector Scheme 16 & 30) we are able to self-monitor and self-certify our works to reduce the administrative burden to the council offices.

#### DESIGN TRAFFIC SCHEMES

FM Conway has an experienced in-house team who can work closely with LB Merton to design traffic management schemes, reducing the cost and reliance on third party suppliers.

#### PUBLIC LIAISON OFFICER

FM Conway's public liaison officer can add value and generate community support for larger schemes. This has proven highly successful in other boroughs such as LB Bromley and LB Lambeth and is now a standard requirement on Major Public Realm Schemes.

#### STRUCTURES AND BRIDGES

FM Conway's structures and bridges division can deliver efficiencies through ECI, customised maintenance strategies and integrated design.







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